

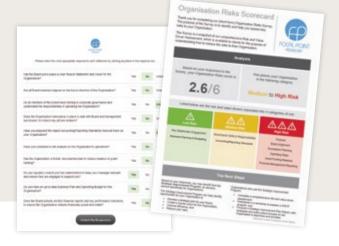




Organisation Risk Surveys & Scorecards

Ten question, online surveys (for Boards and Management) and system generated Scorecards, with assessed risk categories.

- Allows Boards and Management to self-assess key Organisation risks;
- Process to introduce new value-adding services to your existing audit NFP clients;
- Link to your web site to generate leads from potential NFP clients.



Strategic Improvement Program

Use the interactive system to conduct Risk Assessments (specific to Boards and Management), produce pre-populated SWOT analysis and generate automated reports. Create deep relationships with new and existing NFP clients and better understand Organisation needs and aspirations. Delivered face-to-face, in individual or group sessions.

Online Risk Assessments

- Identify key Organisation risks and secure client engagement;
- Foundation for strategic planning advisory services;
- Consistent, easily implemented induction program for new board members and executives.

SWOT Analysis

- Basis for action plans and goals with agreed KPIs;
- Facilitate board and/or management alignment;
- Generate recurring revenue through annual strategic planning day workshops.

Strategic Improvement Plan Reporting

- Benchmarking analysis on risks scores & improvement strategies;
- Creates opportunities for multiple, new advisory services to meet each Organisation's top needs.

Financial Performance, Revenue and Operating Cost Benchmarks

Three categories of NFP sector specific benchmarking (both sector and client reports) to introduce cost audits and efficiency/improvement solutions to NFP clients.

Top 18 financial performance KPIs

Revenue mix and sources of revenue

Direct and fixed operating costs

Research/Niche Reports and Insights

Ongoing thought leadership information, which can be white labelled, to build your profile in the sector and promote your specialisation.

- · Research Reports and White Papers;
- · E-newsletters, Articles and Case Studies.



Centres of Influence Versions

Flexible, cutting edge technology allows white labelling and dual branding to work with your key centres of influence and attract new NFP clients.

- · Offer a customised, branded version to your NFP centres of influence;
- Joint delivery of workshops and training courses to NFP COI member organisations.