

Business Valuations

Reduce your risks, generate new advisory fee revenue by advising your clients on how to grow the value of their business

The demand for business valuations is growing rapidly as business owners seek professional advice on how to protect, grow and maximise the value of their business at time of sale/retirement. Take advantage of these opportunities by subscribing to Bstar's Business Valuation Tool.

Bstar's Business Valuation Tool is unique. It uses a patented algorithm that scientifically determines the profit multiple or capitalisation rate when valuing a business. It applies when valuing businesses on the capitalisation of profit methodology.

The Business Valuation Tool and benchmarking information are integral components of Bstar's Alliance Partner Program, and Alliance Partners utilise the Tool to provide advice to clients during all stages of their business lifecycle:

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|--------------------------|----------------------------------|------------------------------------|
| > Due Diligence | > Planning for Sale | > Asset Protection |
| > Funding | > Boards of Advice | > Buy-Sell Insurance |
| > viba Advisory Services | > Succession and Estate Planning | > Disputes/Relationship Breakdowns |

Bstar Alliance Partners are able to generate different business value assessment reports depending on the nature of their engagement. All reports are APES 225 compliant and the Tools application meets regulatory guidelines for SME valuations. The Tools special features include:

- > Live industry valuation benchmarks displayed as you enter data;
- > A 'client audit report' detailing comparative valuation data and key assumptions;
- > 'What if' calculations to highlight the potential for value improvement;
- > Business re-valuation functionalities for Board of Advice/CFO services;
- > Future predictive algorithm that will show your clients what they need to do to become a benchmark performing business.

EASY TO USE, TIME EFFICIENT, REDUCED RISKS, 4,000+ BENCHMARKS AND GROWING!



ENGAGEMENT

System generated Survey and Scorecard to raise awareness of your valuation specialisation and secure client engagement.



ASSESSMENTS

A set of comprehensive risk and value driver questionnaires that measure the impact qualitative value drivers have on the Business Capitalisation Rate/Value.



CALCULATOR

Import data directly from cloud based technologies, reconcile your profit online and automated reporting enabling you to spend more time on strategic advice.



BENCHMARKS

The most accurate, real time industry benchmarks to validate your profit, cap rate and value calculations and identify future value improvement opportunities.