# The United States America

# The Director of the United States Patent and Trademark Office

Has received an application for a patent for a new and useful invention. The title and description of the invention are enclosed. The requirements of law have been complied with, and it has been determined that a patent on the invention shall be granted under the law.

Therefore, this

# **United States Patent**

*Grants to the person(s) having title to this* patent the right to exclude others from making, using, offering for sale, or selling the invention throughout the United States of America or importing the invention into the United States of America, and if the invention is a process, of the right to exclude others from using, offering for sale or selling throughout the United States of America, or importing into the United States of America, products made by that process, for the term set forth in 35 U.S.C. 154(a)(2)or (c)(1), subject to the payment of maintenance fees as provided by 35 U.S.C. 41(b). See the Maintenance Fee Notice on the inside of the cover.

David J. Kypos

Director of the United States Patent and Trademark Office



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# (12) United States Patent

Tombs et al.

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(54)		OF BUSINESS VALUATION AND OCESSING SYSTEM				
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(*)	Notice:	Subject to any disclaimer, the term of this patent is extended or adjusted under 35 U.S.C. 154(b) by 356 days.				
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(52)		<b>705/35</b> ; 705/36 R				
	Field of Classification Search 705/35,					
	See applica	705/36 R, 37 ation file for complete search history.				
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## (57) ABSTRACT

A method for valuing a business based on the business generating an acceptable return to an owner during a defined investment period, the method including the steps of assessing the business background for the business to be valued, establishing value optimization factors that determine business value in the light of the business background and the relevant industry of the business to be valued, establishing a business capitalization rate (BCR) appropriate for the business and industry of the business to be valued, calculating a weighted average notional earning before interest and tax (WANEBIT) based on historical financial records of the business to be valued, and calculating the net business value using the WANEBIT and the BCF.

18 Claims, No Drawings